

Request for Quotation – Production Coordinator, Vivid Sydney 2023, 2024 and 2025

Request:

Destination NSW is seeking applications and itemised quotations for the provision of **Production Coordinator, Vivid Sydney** services for Vivid Sydney 2023, 2024 and 2025

Please Note: this is not a position of employment but a contract for the supply of services. Companies can submit proposals with a nominated person.

Destination NSW:

Destination NSW is the lead agency, champion and voice for the visitor economy within the NSW Government.

Spearheading a whole-of-government approach to visitor economy growth, Destination NSW is responsible for leading the delivery of the NSW Visitor Economy Strategy 2030 in partnership with government and industry.

Destination NSW influences and shapes the visitor economy through strategic research, policy and thought leadership, stakeholder engagement and consultation, commercial partnerships and investment in visitor experiences, business support, marketing and events.

Investing in a world-class events calendar to maximise economic and social benefits and, position NSW as the events capital of the Asia Pacific, is a key strategic pillar of the Visitor Economy Strategy 2030.

Vivid Sydney, the largest festival of light, music and ideas in the Southern Hemisphere and the largest event in Australia, is owned, managed and produced by Destination NSW. Vivid Sydney has been integral in positioning Sydney as the creative capital of the Asia Pacific and, instrumental in driving visitation to Sydney and stimulating the city's visitor economy (the 'Event'). For more information visit: www.vividsydney.com

Timeline:

Deadline for receipt of clarification requests	10:00am 4 July 2022 (AEST)
RFQ closing date	10:00am Monday 11 July 2022 (AEST)
Interviews	Week beginning 11 July 2022
Successful contractor notified	Week beginning 18 July 2022
Unsuccessful contractor(s) notified	Week beginning 25 July 2022
Commencement of Contract	Monday 1 August 2022





Selection Criteria:

Criteria	Weighting (%)
Value for money	25%
Relevant tertiary qualification(s) and considerable experience in production	20%
or event management and technical coordination, preferably for large-scale	
major events or outdoor festivals.	
Demonstrated experience in formulating and revising project-based	15%
documentation including contracts, budgets, databases, schedules and	
timelines.	
Strong written and verbal communication skills, excellent attention to detail,	15%
and experience developing and maintaining internal and external	
relationships.	
Excellent administrative and project management skills, high levels of	10%
proficiency with Microsoft Office, and experience in computer	
drafting/drawing software (Vectorworks) is preferred.	
Proven ability to work effectively in a team, working under tight deadlines in	10%
a high-pressure environment and with a need to balance priorities;	
preferably in a major events or festivals context.	
Compliance with this Request for Quotation	5%
TOTAL	100%

What Destination NSW requires:

Destination NSW requires an itemised quotation which addresses the items in Annexure A, i.e. Specification of Services, Key Considerations and General Items. Attention should also be directed towards the Selection Criteria:

- 1. A written response of no more than four (4) pages which addresses the Selection Criteria and Specifications of Services outlined in Annexure A
- 2. An itemised all-inclusion separate quotation for each Period 1, Period 2 and Period 3 via provision of a day rate exclusive of GST but inclusive of all charges, superannuation, expenses and other personal inclusions at 5 days per week during pre and post Festival with up to 6-day weeks for the 6-week festival period to include Bump in, Festival and Bump out.
- 3. Current curriculum vitae including details for two (2) referees.



Clarification of Request for Quotes:

If you require clarification on the above request, please <u>click here</u> to email the Vivid Sydney team.

Please note that any clarification will be given to the other contractor that have been offered the opportunity to provide a quote. Clarification Addendums will be posted via the <u>Work with Us</u> page on the Vivid Sydney website.

How to respond to a Request for Quotation (RFQ):

Please review the relevant RFQ documentation, Clarification Addendums, Frequently Asked Questions and Terms & Conditions prior to preparing your response.

Respondents should address the specific requirements of the services and, the selection criteria detailed within the RFQ documentation. Answers and supporting documentation will need to be uploaded via the Vivid Sydney Website using the <u>Apply Now</u> button.

NB: This form cannot be saved or changed after submission, please ensure that you check the accuracy of your information prior to submitting.

ANNEXURE A

SPECIFICATION OF SERVICES

Vivid Light transforms Sydney's CBD with a free, accessible and sustainable 'Light Walk' as well as additional light installations and activations in a variety of locations. Each year Vivid Light highlights Sydney's iconic buildings, foreshore and other CBD locations with innovative light sculptures, installations, activations and 3D-mapped building projections.

The Production Coordinator will support the Production Manager, Vivid Light, Producer – Vivid Light and Technical Manager, Vivid Sydney in the development, management and implementation of all production, logistics and technical requirements associated with the delivery of the Vivid Light program as part of Vivid Sydney.

Major Responsibilities include but are not limited to:

- Production and Technical Coordination
- Vivid Light artist liaison and stakeholder engagement
- Coordinating contract management, procurement and resourcing of the Vivid Light program (including the Sydney Harbour Bridge, lighting of Sydney Harbour and CBD buildings program, third-party suppliers and contractors)
- Coordination of the Vivid Light on Sydney Harbour Program, including procurement and contracts management
- Coordination of Light Walk signage including but not limited to light boxes, copy/artwork, technical management, production and installation
- Update and maintain planning and project management systems, including Salesforce
- Contribute to relevant development applications, landowner consents, compliance approvals, licences and permits

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• Contribute to Vivid Sydney initiatives including but not limited to Access & Inclusion and Sustainability programs.

Position reports to: Production Manager, Vivid Light

Roles reporting to this position: Nil

Key Accountabilities:

- Coordinate and assist with the collection, maintenance and updating of all Vivid Light creative and production documentation pertaining to the Vivid Light Walk, Sydney Harbour Bridge, lighting of Sydney Harbour and CBD buildings and any other Vivid Light activations including but not limited to artist dossiers, equipment lists, technical drawings/specifications, engineering assessments and Event plans
- Coordinate the collection of all Vivid Light installation / activation Event information to develop relevant copy for marketing opportunities, lightboxes, Light Walk signage, program guides, digital assets and any other collateral.
- Assist in the preparation, maintenance of, and compliance with, all relevant and necessary Vivid Light precinct, venue or landowner consent documentation, development applications, compliance approvals, licences and permits
- Contribute to and coordinate the Production Plan for Vivid Light including, but not limited to: venue/precinct inductions, site and Event bump-in and out, festival operations staffing and volunteers, unaccompanied cargo, ground transport, visas and customs, risk analysis, pre-event briefings and debriefs, contractor coordination, WH&S, permits, licenses and insurances
- Assist in the preparation of schedules, reports, maps, site plans, Event safety plans, targeted risk assessments, safe work method statements, public area checklists and incident reports, manuals and any other event related documentation as required for the Vivid Light program
- Ongoing communication, including managing queries, with Vivid Light Artists, engineering, rigging and other production suppliers, providing excellent stakeholder support and engagement
- Attend and contribute effectively to Vivid Light meetings including minute taking, issues tracking, actions and resolutions
- Coordinate the Vivid Light on Sydney Harbour Program including project scoping, procurement, production and technical aspects within a finite budget
- Assist in the scoping, scheduling and monitoring of the Vivid Light global Expressions of Interest (EOI) program, including the development of documentation within Salesforce CRM systems
- Assist in monitoring and managing contract deliverables including payment milestones for artists, suppliers and other contractors within the pre-approved and finite Vivid Light budget
- Assist with contract preparation for all confirmed Vivid Light artists including, where required, visas and customs, freight, travel and transport and, insurances
- Assist with the coordination of Event staff, contractors, suppliers, and vendor activity according to schedule and site safety arrangements
- Coordinate the collection of all required Vivid Light program content such as biographies, images/renders, Event descriptions digital assets and logos including assisting artists to ensure all material is supplied in the required file formats and sizes
- Ensure all Vivid Light production and operational activities are coordinated and completed in accordance with planning deadlines and production schedules

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- Work collaboratively with Vivid Sydney Project personnel and relevant Destination NSW cross-functional teams to contribute to approved delivery plans for projects such as Media Launch, Preview Week and Opening 'Lights On' Function and special events.
- Work collaboratively with the Technical Manager, Vivid Sydney to develop power, rigging and staging requirements including for Vivid Light.
- Contribute to the effective development, documentation, planning and delivery of program activity, and accuracy of communications and notifications to stakeholders regarding the Event
- Contribute to and perform integral tasks relating to the C4 Event structure (Command, Control, Coordination and Communication) including, but not limited to:
 - Attendance in the Event Control Centre (ECC) during bump in, Event and bump out periods
 - o Attendance in the Government Coordination Centre (GCC) as required
 - Responding to, logging, actioning and resolving issues as they arise
 - Coordinating infrastructure requirements and implementing changes on site under tight deadlines
- Attendance onsite at the Vivid Light precinct(s) as required including site visits, bump in, Event period and bump out ensuring the effective delivery of the appointed creative and production contractors. This includes working on site with contractors to assist in delivering contracted goods and services within set budgets and timeframes.
- Contribute to Vivid Sydney Access & Inclusion initiatives by identifying requirements or initiatives for Vivid Light and collaborate with the Stakeholder and Community Engagement Manager to plan and implement them.
- Assist in the coordination, collection, collation and/or presentation of all post Event reports from relevant contractors and stakeholders
- Contribute to other relevant Event documentation such as project plans, strategy documents, briefing notes and critical path/timeline documents as necessary and directed
- Maintain all Event specific documentation and critical documents using appropriate document templates and document register system
- Keep safe and in commercial in confidence, all IP, budget and contract information pertaining to the Event
- Any other general production and administrative work as directed by Destination NSW

GENERAL ITEMS

The successful contractor must provide:

- Appropriate public liability insurance noting Destination NSW as an Interested Party. Minimum \$20 million (AUD).
- Appropriate professional liability insurance. Minimum \$10 million (AUD).
- Appropriate workers compensation insurance as required by law
- An Australian Business Number or Australian Company Number.

Key Considerations:

The successful contractor will be required to enter into a Contract of Engagement with Destination NSW which includes, but is not limited to the following terms:

• Ownership of all intellectual property (including copyright) in any project material will vest in and/or be assigned to Destination NSW on a royalty free, for use worldwide, free of charge in

OFFICIAL 5 perpetuity basis. The contractor will agree to execute all documents and do all things required for the purposes of giving effect to this. The project material once assigned will be used by Destination NSW, tourism trade stakeholders, media and the NSW Government

- Indemnifying Destination NSW for all work carried out
- Abiding by a supplier's code of conduct as issued by the NSW Government

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- Termination Clause, Destination NSW may at any time terminate the contract without cause and for any reason by giving 30 days' notice in writing to the contractor, such termination being effective upon expiration of the 30-day period. Destination NSW is not liable for any payments to the contractor beyond the 30-day notice period, and such amount will be received by the contractor in full satisfaction and discharge of any claims of any nature whatsoever in connection with this contract. Destination NSW would not be liable for any further/pro-rata payments
- If the contractor does not perform the services required, the contractor is not entitled to
 receive any further payments and must if so required by notice in writing to the contractor by
 Destination NSW, repay to Destination NSW all payments made under this contract or such
 part of the payments as so demanded by Destination NSW with respect to expenses already
 incurred and services rendered to date and must make such repayment within 7 days of the
 date of such demand by Destination NSW or within such longer period as specified by
 Destination NSW.
- During the contracted period, the contractor will be required to work full-time on the premises
 of the Destination NSW offices currently located at Level 2, 88 Cumberland Street, The Rocks
 within standard business hours (9am 5:30pm) subject to compliance with the Public Health
 Orders at the time and/or in consultation with the Festival Director/ Destination NSW.
 Flexibility with work hours will be required, this includes after hours and weekend work. No
 overtime will be paid or time in lieu provided. Please note: this role will be required to be
 onsite during the event period(s) and will be required to work as part of a rolling roster during
 the Event (including bump-in, Event and bump-out periods).

DESTINATION NSW WILL PROVIDE

- Office facilities to be provided include desk, chair, computer and printing facilities, phone line, internet access and business cards.
- Parking is not provided however approved and agreed demonstrated work-related travel costs may be reimbursed.
- A mobile phone is not provided however demonstrated work-related telephone costs may be reimbursed.



Period:

Destination NSW requests three (3) separate and itemised quotations, for the services detailed in this document, for each of the following Periods.

Period 1: Vivid Sydney 2023	Monday 1 August 2022 – Friday 28 July 2023
Period 2: Vivid Sydney 2024	Monday 31 July 2023 – Friday 26 July 2024
Period 3: Vivid Sydney 2025	Monday 29 July 2024 – Friday 25 July 2025

Destination NSW will advise the successful contractor in writing 60 days before each contract period ends if it wishes to execute Period 2 and Period 3 respectively. If the options are not exercised, Destination NSW has no further liability to the successful contractor. If the option is exercised, a new contract of engagement will be negotiated and executed for each of the above periods.

Leave:

Destination NSW provides for a set number of days of <u>unpaid</u> leave to be taken (20 days per annum), commensurate with the contracted period and position scope. All leave is to be taken as agreed with the Festival Director, Vivid Sydney. Any unpaid leave not taken by the conclusion of the contracted period will be forfeited.

Destination NSW acknowledges that the successful contractor is not required to work public holidays except those falling within the Event periods.

Destination NSW may also close for the Christmas and New Year period as part of NSW Government arrangements. The Festival Director, Vivid Sydney will advise of dates accordingly.

Paid recreation leave, public holiday pay, overtime, sick leave and other paid leave entitlements are not payable as this is not a position of employment. Deductions will be made on a pro-rata day basis based on the quoted per day rate.